



**Minerva Labs Ltd.
2017 AUTHORIZED RESELLER AGREEMENT
CONFIRMATION**

THIS AGREEMENT CONFIRMATION is made and entered into as of the date identified as the “**Effective Date**” below, by and between **MINERVA LABS LTD.**, having a principal place of business at 14 Imber Street, Petah Tikva, Isreal 49511 (“**Minerva**”), and the legal entity identified below as “**Authorized Reseller**”. This Agreement Confirmation incorporates by reference the 2017 Authorized Reseller Agreement Terms & Conditions, which are posted at: http://www.minerva-labs.com/agreements/Authorized_Reseller_Terms_and_Conditions.PDF (“**Terms and Conditions**”). Capitalized terms used but not defined in this document have the meanings set forth in the Terms and Conditions.

Authorized Reseller Name: _____ Address: _____ _____ _____ Contact: _____ Phone: _____ Email: _____ _____ URL: _____	Effective Date: _____ Termination Date: 24 Months from Effective Date Territory: _____ _____ _____
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Products:

- Minerva Labs Ltd. Software Platform (endpoint designated software agent and central management application) including: SMB Bundles, Basic Platform and any additional subscription modules (i.e. Ransomware, Vaccination etc.)

Maintenance and Support Services:

- Minerva, or its authorized support partners (ASP), will provide 7x24 Level 1, 2, 3 and 4 product support and maintenance which is included in the Minerva subplatform subscription cost and in accordance with Minerva’s End User Agreements.

Pricing:

The and	Authorized Reseller Discount Schedule	Partner Tier & Standard vs. Registered Discounts				tier
		Standard Discount		Registered Deal Discount		
		Premiere Partners	Authorized Level Partners	Premiere Level Partners	Authorized Level Partners	
	Products (Software and Support)	20%	20%	40%	35%	
	NFR (Not for Resale) Evaluation License	na	na	Up to 250 Internal or POC Use Licenses	Up to 100 Internal or POC Use Licenses	

purchasing level applicable to Authorized Reseller is determined in accordance with the Minerva Valued Partner Program (MVP²) [program guidelines](#).

By signing this Agreement Confirmation, Authorized Reseller hereby acknowledges that it has reviewed, and agrees to be legally bound by, the Terms and Conditions. This Agreement Confirmation and the Terms and Conditions are the entire agreement between the parties with respect to the subject matter hereof, superseding and replacing any and all prior agreements, communications, and understandings (both written and oral) regarding such subject matter.

IN WITNESS WHEREOF, the parties' authorized representatives have executed this Agreement Confirmation as of the Effective Date.

MINERVA LABS LTD.

By: _____

Name: _____

Title: _____

AUTHORIZED RESELLER: [INSERT LEGAL NAME]

By: _____

Name: _____

Title: _____