

I am looking for restructuring, process improvement, change management, or strategic planning. Areas of focus also include: cost reduction, new product creation, product commercialization, business model reengineering, organizational leadership, business model reengineering, organizational leadership, strategic planning teamwork, leadership and an analytical data based decision-making. I have held leadership roles focused within Military, Healthcare, Communication, Cybersecurity, Network Management, Engineering, Quality, Systems and Manufacturing. I am the cofounder of the Institute of Lean Healthcare, and have instructed the following courses: Lean x 23 times; Lean Six Sigma Green Belt x 12 times; Lean Six Sigma BlackBelt x 4 times.

THE HILL GROWTH FUND, Principal Consultant

2015-PRESENT

Operating Partner, ManCenters, Houston, TX

- 56% Revenue increase, from \$1.45M to \$2.26M, 81% EBITDA increase (\$750k - \$1.31M) based on 32% New Patients year-to-year.
- Formed corporate structure, 14 direct reports; restructured website, brand, and marketing strategy to direct to consumer appeal.
- Created Lean program, directed 7 courses; slashed cycle time 51%, 85 min to 42 min; invented *visit to solution* ratio metric of 1.34.
- Invented *Single Patient Flow* 12 Service Lines w/*Perfect Patient* diagnosis; #1 Rev Source (Vasectomy) 165% ('15-432 '16-660).

GE OIL AND GAS

2013- 2015

Lean Six Sigma Black Belt, Drilling and Surface (2013-2015), Houston, TX

- Core Team Member (1/4) responsible for Contractual Service Agreement for BOP Mx Org, \$43M/yr revenue.
- Facilitated 2x Lean Action Workouts on Drilling Rig Ships while operating in Gulf of Mexico, Rig impact of ~\$7M/yr, fleet ~ \$29M/yr
- Responsible for 47% decrease in Rig downtime (\$120M+ savings) by eliminating key failure modes of BOP Mux Pod parts.
- Obtained GB teaching Cert; taught GB course in both English (5) and Spanish (1). 89.21% Net Promoter Score.
- Created Lean Program at Service Center, "Off-Truck-On-Truck" 90 days to 52 days, saved \$42K per pod, \$800K/yr.
- Led redesign of Shear Seal Valve to eliminate failure modes. SSV was #2 cust issue, with 12% of downtime (\$31M).

UNITED STATES AIR FORCE - CAPTAIN

2006 - 2013

Director of Operations, Combat Support Team (2011 - 2013), Shaw Air Force Base, SC

- Consulted commanders by providing system design and integration expertise, enabling seamless communication functionality for two weapon systems spanning 19 bases and 15 countries, producing 660+ Air Tasking Orders per year.
- Commanded communication focal point of 145 military and contractor personnel responsible for planning Central Command during war fighting exercises with weapon systems valued at \$250M; directed by Joint Chiefs of Staff.

Lead Liaison, Afghan National Army Special Forces Operations Unit (2011), Kabul, Afghanistan

- Managed development and execution of operations, tactics, and organizational planning in support of the Afghan National Army Special Operations Command, created the foundation of tactics for Afghan warfighters.
- Conducted Command operations for recapture of 500 Taliban prisoners and subsequent Afghan Army Commando surge.
- Planned and organized 72 tactical ground movements as Ground Forces Commander throughout Kabul, Wardak, Kapisa, Panjsher, and Baghlan Provinces, controlling \$9M in equipment with zero loss to life or limb.

Operations Commander, (2008 - 2011), Royal Air Force Base Croughton, United Kingdom

- Led Lean certified USAF Smart Operations Black Belt process to consolidate 4 base missions, saved \$82M over 6 years.
- Obtained Lean Black Belt Teaching Cert; taught 8 Step Problem Solving Method in Germany, England, Portugal, and Belgium.
- Directed \$30M Defense Information System Agency responsible for communication in 155 embassies around the world.

Head Recruiting Coordinator, USAF ACADEMY FOOTBALL, Colorado Springs, CO

- Led recruiting efforts for the largest recruiting program in Division 1 football; actively pursued 650 athletes annually.

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, Texas

May 2014

Master of Science in Technology Commercialization

UNIVERSITY OF GONZAGA, School of Professional Studies, Spokane, Washington

August 2011

Master of Arts in Organizational Leadership

UNITED STATES AIR FORCE ACADEMY, Colorado Springs, Colorado

May 2008

Bachelor of Science in Management

- Awarded Bronze Star for Meritorious Service for Operation Enduring Freedom, Afghanistan, 2011.
- Founding member and Fellow of Institute for Lean Healthcare; speaker McCombs Healthcare Symposium 2017.
- Air Force Lean 6 Sigma Black Belt, 2010; GE Lean 6 Sigma Black Belt 2014, Certificate of Servant Leadership, Gonzaga University, 2011.
- 4x Guest Lecture at University of Texas Communication Department; "Teamwork: 10 Things to Know."
- St Germain Home Owners Association President (2013-2016) (108 units/\$1.1M budget/yr).
- Fluent Spanish, Intermediate French, Traveled to 35 countries; Bone Marrow Donor (19F Leukemia).
- Originated Bone Marrow Registration Drive, 1220 registrants added to National Registry, 2013.

Work Eligibility: Eligible to work in the United States with no restrictions.
